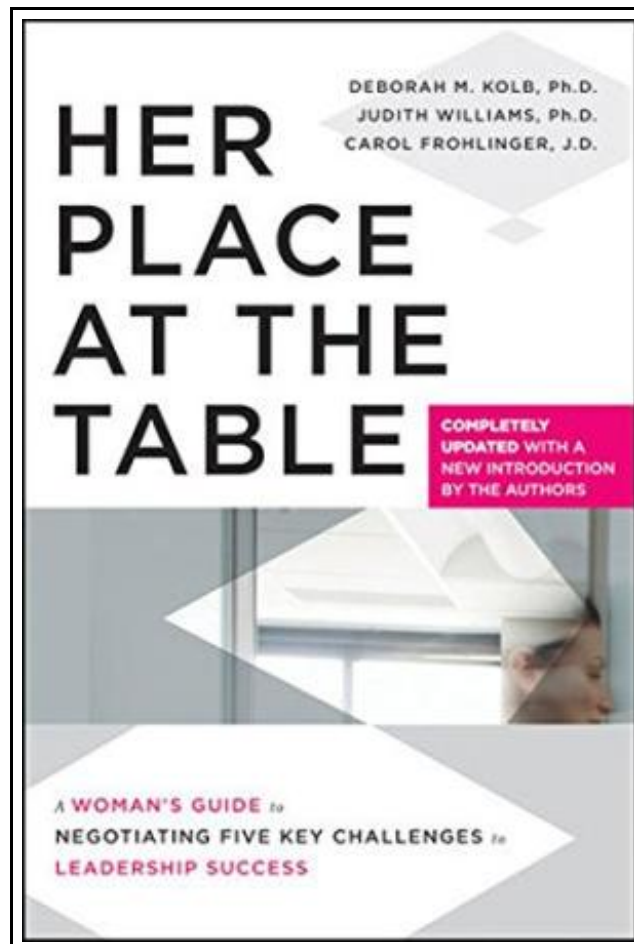


## Her Place at the Table: A Woman's Guide to Negotiating Five Key Challenges to Leadership Success



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## HER PLACE AT THE TABLE: A WOMAN'S GUIDE TO NEGOTIATING FIVE KEY CHALLENGES TO LEADERSHIP SUCCESS



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John Wiley and Sons Ltd. Paperback. Book Condition: new. BRAND NEW, Her Place at the Table: A Woman's Guide to Negotiating Five Key Challenges to Leadership Success, Deborah M. Kolb, Judith Williams, Carol Frohlinger, Advice for women from women for negotiating their own leadership careers This is a practical guide for any woman dealing with a demanding role. Drawing on extensive interviews with women leaders, the authors isolate five key challenges: Intelligence; Backing; Resources; Buy-In; and Making a Difference. The three expert authors reveal what women have to teach us about the challenges and opportunities of leadership. As Tom Peters said of this book, "Women roar .will help individual women negotiate what they need to success as leaders and help their firms support them in their efforts. That way we all win!" Describes five key actions for leadership success: Drill Deep, Start from Strength, Assemble the Building Blocks, Gather Momentum, and Make Your Mark Filled with prescriptive advice and a wide range of approaches for helping women with leadership challenges Lead authors wrote the *The Shadow Negotiation* , which was then released in paperback as *Everyday Negotiation* The book includes interviews with high-profile women leaders including Ann Moore (CEO of Time Inc.), Ann Mulcahy (CEO of Xerox), and Harvard's Rosabeth Moss Kanter.



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